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OUR SILENT
SALESMAN

McHUTCHISON & CO.
IMPORTERS & DISTRIBUTORS FOR
FLORISTS - NURSERYMEN - SEEDSMEN
95 CHAMBERS STREET
NEW YORK

September 16th, 1932

FALL BULBS - SPECIAL OFFER

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO C.R.D.P.

Now is the time to order your Fall Bulbs - you might pay much more by waiting and not get what you want. The high duty will prevent any surplus. Prices include all charges to F.O.B. cars New York. Never was better stock offered at lower prices. Don't starve your business - - feed it and let it grow.

DUTCH BULBS

All Tulips are top-size #1 - prices on #2 on request. Tulips are packed 250 per bag, 1st size Hyacinths 50, Miniatures 100 - bag lots only. If you want other varieties, and can wait for shipment, write for our import offer.

HYACINTHS, first size, 18-19 c/m, in fol.var., \$7.00 per 100 \$64.00 per 1000
" Miniatures, extra size, 14-15 c/m, 3.75 " 29.50 "

L'INNOCENCE, best pure white	GRAND MAITRE, deep porcelain-blue
GERTRUDE - rosy-pink	QUEEN OF BLUES, pale porcelain-blue
LADY DERBY - large rose-pink	KING OF BLUES, rich dark blue
QUEEN OF THE PINKS, light pink	LA VICTOIRE, brilliant scarlet
MARCONI, deep rosy-pink	YELLOW HAMMER, pure yellow

Note:- 250 up of a size at per 1000 prices.

DARWIN TULIPS

CLARA BUTT, clear pink, fine for bedding.....	\$19.50 per 1000
BARTIGON, carmine-red, good forcer.....	21.00 "
PRIDE OF HAARLEM, brilliant rosy-carmine.....	20.00 "
FARNCOMBE SANDERS, fiery rose-scarlet.....	20.50 "
BARON DE LA TONNAYE, large bright pink, for bedding.....	20.50 "
PRINCESS ELIZABETH, beautiful pink, forcer.....	21.00 "
WM. COPLAND, lilac, earliest forcer.....	23.00 "
WM. PIT, crimson-scarlet, beautiful flower, early forcer....	21.00 "
YELLOW DARWIN, canary yellow, late forcer.....	21.00 "
EUROPE, salmon-scarlet, shaded rose.....	21.50 "
PROF. RAUWENHOFF, cherry-red, with salmon glow, forcer.....	21.00 "
REV. EWBANK, soft lavender-violet, for bedding.....	21.00 "
VICTOIRE D'OLIVEIRA, red, good forcer.....	22.50 "
RAINBOW MIXTURE, good varieties, all colors.....	18.50 "

SINGLE EARLY TULIPS

CRIMSON BRILLIANT, scarlet, for bedding and forcing.....	\$19.50 per 1000
PRINCE OF AUSTRIA, brilliant orange-scarlet.....	23.00 "
BRILLIANT STAR, vermillion, large, early forcer.....	19.50 "
KEIZERSKROON, red and yellow, large, for bedding.....	26.00 "
COULEUR CARDINAL, glossy scarlet, best for Easter pans.....	23.00 "
YELLOW PRINCE, clear yellow, good forcer.....	26.00 "
RAINBOW MIXTURE, good varieties, all colors.....	18.00 "

DOUBLE EARLY TULIPS

MURILLO, blush pink, best market forcer.....	\$20.50 per 1000
COURONNE D'OR, yellow flushed orange, early forcer.....	28.50 "
MR. VAN DER HOEFF, pure yellow Murillo.....	23.00 "
PEACH BLOSSOM, finest double pink, forcer.....	23.00 "
TOURNESOL, red and yellow, scarlet edged, early.....	31.50 "
RAINBOW MIXTURE, good varieties, all colors.....	20.50 "
CROCUS, all colors mixed, #1 bulbs.....	\$11.00 per 1000

PAPERWHITES

True Grandiflora type, fine, clean, solid, machine-graded round bulbs.

12-13 c/m, packed 1250 per case, \$10.00 per 1000
13-14 " " 1000 " 15.00 "
14-15 " " 900 " 19.00 "
15-16 " " 800 " 23.00 "

Less 50¢ per 1000 for 5 cases up, less \$1.00 for 10 cases up. Plus 10% for less than case lots.

LILY BULBS - new crop

Prices should never be a strong factor in buying Lilies, because inferior types cost much less and cost often decides value. These bulbs are from the most dependable sources in Japan.

ERABU (true)

6-8" (400) \$20.00 per case
7-9" (300) 19.00 "
Sold out of larger sizes.

FORMOSUM

6-8" (400) \$18.00 per case
7-9" (300) 17.50 "
8-10" (225) 17.25 "
9-10" (200) 17.25 "

HARRISI

6-7" (335) \$21.50 per case
7-9" (200) 21.50 "
8-10" (150) 21.50 "
9-11" (100) 21.50 "

Southern grown Northern grown

GIGANTEUM,	6-8" (400)	\$14.00	\$15.00 per case
"	7-9" (300)	14.50	15.50 "
"	8-10" (225)	15.25	16.25 "
"	9-10" (200)	16.00	17.00 "
"	10-11" (150)	-	18.00 "

Less these DISCOUNTS - 5 cases up less 50¢ per case, 10 cases up less \$1.00 per case, 25 cases up less \$1.50 per case - applying on single items, not totals.

Prices upon HARDIES will be materially lower than last season but cannot yet be quoted firm. Meanwhile we are booking open-price advance orders, subject to your approval of price (before shipment) on these sizes:-

MAGNIFICUM, RUBRUM, ALBUM	7-9" 220 per case
MAGNIFICUM, RUBRUM, ALBUM, AURATUM, HENRYI, A.PLATYPHYLLUM,	8-9" 200 "
" " " "	9-11" 150 "
MAGNIFICUM, RUBRUM, AURATUM	11-13" 90 "
TIGRINUM, Single and Double,	8-9" 250 per case, 9-11" 150 "

Distributing points. Giganteum is offered F.O.B. New York, Chicago, Denver, Nashville and other points. Hardy varieties F.O.B. New York, Chicago. Erabu F.O.B. New York, Chicago, Nashville. Formosum and Harrisii F.O.B. New York only.

For extended cold storage only the Northern grown Giganteum are suitable, though Southern grown are O.K. for Easter. All orders for Gigs should say whether Northern or Southern grown is wanted. We have cold storage facilities at all distributing points.

LILUM CANDIDUM (Madonna Lily)

French Northern-grown - the hardy thick-petaled type.

20-22 c/m, 300 per case, \$	6.00 per 100	\$ 55.00 per 1000
22-24 "	250 "	8.00 75.00 "
24-26 "	200 "	11.50 105.00 "
26-28 "	150 "	14.50 135.00 "
30-35 "	75 "	23.50 225.00 "

250 up or case lots at per 1000 prices. Southern grown are much cheaper - we don't offer them.

FREESIA BULBS

All outside California grown - liberally graded - clean.

		per 1000	5000 up	10,000 up	
FREESIA PURITY (improved white),	1/2-5/8" diam.	\$ 5.50	\$ 5.25	\$ 5.00 per 1000	
" "	5/8-3/4" "	11.50	11.25	11.00 "	
" "	3/4" & up "	18.00	17.50	- "	
" ELDER'S GIANT WHITE,	1/2-5/8" "	22.50	21.00	- "	
" "	5/8-3/4" "	30.00	28.00	- "	
" GOLDEN DAFFODIL,	1/2-5/8" "	14.50	14.00	- "	
" "	5/8-3/4" "	21.00	20.00	- "	
" "	3/4" & up "	29.50	-	- "	

CALLA CORMS

Cured and shrunk before grading. Check up these prices.

		per 100	per 1000	5000 up	
CALLA AETHIOPICA (large white),	1 1/2-1 3/4" diam.,	\$ 9.25	\$ 86.00	\$ - per 1000	
" "	1 3/4-2" "	13.00	125.00	- "	
" "	2" & up "	20.50	195.00	- "	
" GODFREY (smaller white),	1 1/4-1 1/2" "	9.50	90.00	- "	
" ELLIOTTIANA (yellow)	2-2 1/2" "	12.50	113.00	107.50 "	
" "	2 1/2-3" "	18.50	176.00	170.00 "	
" "	3-3 1/2" "	26.00	245.00	- "	

White Callas ready now. Yellows are for November shipment.

DAFFODIL BULBS

NORTH-WEST GROWN - if stock from nearer sources was as good we would not pay the freight from Oregon - these prices are very low.

GOLDEN SPUR, D.N. extra, (16 c/m),	\$5.25 per 100	\$45.00 per 1000
" " #1 (14 ")	4.50 "	39.00 "
" Round #1 (12 ")	3.50 "	28.50 "
KING ALFRED, D.N. extra, (20 ")	8.50 "	78.00 "
" " #1 (18 ")	8.00 "	72.00 "
" Round #1 (17 ")	7.00 "	60.00 "
EMPEROR, D.N. extra (19 ")	6.00 "	52.00 "
" " #1 (17 ")	5.25 "	45.50 "
" Round #1 (15 ")	4.25 "	36.00 "

	#1 Round		Double-nosed #1	
	per 100	per 1000	per 100	per 1000
DOUBLE VON SION	\$5.00	\$42.00	\$7.00	\$62.00
SPRING GLORY	5.00	43.00	7.00	62.00
SIR WATKIN	4.50	39.00	6.50	55.50
GLORY OF SASSENHEIM	5.00	43.00	7.00	62.00
BIC. VICTORIA	4.50	39.00	6.50	58.50
MINISTER TALMA	6.50	58.50	8.00	72.00
LAURENS KOSTER	2.50	21.00	3.50	31.50
FRANS HALS	3.25	27.50	3.75	32.50
POETICUS ORNATUS	3.50	30.00	4.50	39.00
" RECURVUS	3.00	26.00	3.75	32.50

Quantity discounts:- 2500 up less 2%; 5000 up less 4%; 10,000 up less 7%; 25,000 up less 10% - applying on total number ordered.

FORCING IRIS

Round bulbs - no slabs; North-west grown - best forcers.

	7-8 c/m	8-9 c/m	9-10 c/m	10 c/m up
IMPERATOR	\$19.50	\$22.50	\$26.00	\$32.50 per 1000
WEDGEWOOD	-	39.00	46.00	58.50 "
YELLOW QUEEN	26.00	32.50	-	- "
WHITE EXCELSIOR	23.50	26.00	-	- "
GOLDEN GLORY	27.50	32.50	-	- "
POGGENBEEK	27.50	32.50	39.00	- "
L. DE VINCI	27.50	32.50	-	- "
THER. SCHWARTZE	25.00	28.50	-	- "
THEO. WYCK	26.00	28.50	-	- "

Quantity discounts:- 5000 up less 2%; 10,000 up less 5%; 25,000 up less 8%; 50,000 up less 10% - applying on total number ordered.

LILIUM REGALE - flowering sizes

Oregon grown - single crown bulbs.

	Per 100	Per 1000	2500 up
4-5 inches circum.,	\$ 4.50	\$ 39.50	\$38.00 per 1000
5-6 "	5.50	47.50	46.50 "
6-7 "	7.00	60.00	- "
7-8 "	10.50	95.00	- "
8-9 "	14.00	130.00	- "

Shipment Oct. to May - your option. No storage charges.

T.R. BEGONIA & GLOXINIA BULBS

Large flowering types - make fine inexpensive pot-plants for holiday trade. All grown from finest seed strains - our carload will arrive early January.

T.R. BEGONIAS, Double or Single, 1-1½" diam.,	\$ 5.50 per 100	\$ 47.00 per 1000
" " " 1½-2" "	10.00 "	90.00 "
" " " 2" & up "	13.00 "	120.00 "

Colors:- Crimson, Scarlet, Rose or Pink, White, Yellow or Orange, Salmon, Mixed.

FRILLED or CRESTED, mixed only, 1½-2" diam., \$10.00 per 100 \$90.00 per 1000

GLOXINIA Bulbs, 1½-1½ inch diameter,	\$14.50 per 100	\$137.00 per 1000
" 1½-2" "	16.00 "	150.00 "
" 2" & up "	19.50 "	185.00 "

Colors:- Purple, Purple Bordered, Scarlet, Scarlet Bordered, White, Mixed.

VALLEY PIPS (from cold storage)

German grown, highest grade of re-selected (exhibition) forcing pips

Packed 2000 pips per case, \$26.50 per 1000
" 1000 " " 27.50 "
" 500 " " 28.00 "

These prices are for delivery now. If shipment is wanted later from cold storage, cold storage charges must be added to above prices.

SPIREA CLUMPS

Best forcing kinds - suitable for 6 inch pots. November shipment.

STRONG UNDIVIDED CLUMPS, \$20.00 per 100 \$180.00 per 1000

GLADSTONE - standard white

QUEEN ALEXANDRA - large pink

AMERICA - lilac-rose

PEACH BLOSSOM - fine rosy-pink

PRINCESS MARY - deep rose-pink

GLORIA SUPERBA - clear rosy-pink

RHINELAND - bright crimson, new \$28.00 per 100 \$260.00 per 1000

DEUTSCHLAND - fine new plumy white 28.00 " 260.00 "

F. L. CALADIUM BULBS

Bright colored Brazilian varieties - bulbs averaging 1 1/2-3" across. Nothing better for summer store decorations. Shipment commencing in January.

MOTHER BULBS, with all their eyes,

separate named varieties.. \$10.00 per 100 \$90.00 per 1000

Same grade and varieties MIXED..... 9.00 " 80.00 "

GLAD TO QUOTE UPON:-

MANETTI STOCKS - for greenhouse grafting. Dutch or English grown.

FICUS ELASTICA - strong mossed rooted cuttings, ready for potting.

SANSEVIERIAS - Laurenti or Zeylanica, 9 graded sizes.

DRACAENA CANES - 30 best varieties at delivered prices.

POINSETTIA cuttings - established in pots, ready now.

CALCEOLARIAS - pot-grown, ready for growing on.

PANDANUS VEITCHI - small rooted plants or unrooted suckers.

ASPIDISTRAS - green or variegated, established in pots.

PALM SEEDS - Kentias, Arecas, Phoenix, Latanias, Cocos.

CYCLAMEN SEEDS - the E. Binnewies gold-medal strain.

AZALEAS - for Christmas or Easter forcing, several sizes.

ROSES - XXX grade for forcing in pots, all suitable varieties.

BOXWOOD - bushes, pyramids, standards, ball-shape.

GLADIOLI BULBS - all commercial varieties in #1 size.

All prices are understood packed and F.O.B. cars New York. Terms 60 days net, less 2% cash within 10 days of invoice date. 250 up take the per 1000 price. Prices for prompt acceptance and subject to prior sale.

McHUTCHISON & CO.

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